

Deep Discounts – up to 10% - on Medium Fixed Antennas Through October 31!

30-Day Delivery on Ready-To-Go (RTG) Products, 3- to 5-Year Warranty and Superior After-Sales Support

General Dynamics' SATCOM Technologies is conducting a special 'Customer Appreciation Incentive' for its line of Medium Fixed Antenna standard products.

The Offer:

Variable discounts up to 10% based on SATCOM Technologies' catalog or web-price listings are now being offered for the Company's standard, medium fixed antenna products. Most products can be shipped within 30 days of an accepted order. In addition, all sales incentive products are covered by General Dynamics' industry standard three-year warranty. An extended five-year warranty is offered if customers purchase installation of the antennas through SATCOM Technologies' technical services.

The Products:

Discounts are offered on SATCOM Technologies' web priced or cataloged medium fixed antennas which are field-proven standards of excellence for simultaneous transmit/receive or receive only applications. SATCOM Technologies' antenna products are FCC, ITU-580, Intelsat, Eutelsat, Anatel and MILSTD-188-164 compliant making them suitable for a wide variety of global commercial broadcast and military applications.



6.3-Meter Antenna

SATCOM Technologies' 3.8-, 4.8-, 6.3-, 7.3-, and 9.0-Meter antennas operate up to Ka-band. The Company's C and Ku-Band versions are designated 'Ready-to-Go'

products because they can be delivered within 30-days of an accepted order. Ka-band versions of these antennas can be delivered between 60 and 90 days depending upon the antenna size.



- 3.8 Meter (PM), C and Ku-Band
- 3.8 Meter (VX), C and Ku-Band
- 4.8 Meter (PM), C and Ku-Band
- 4.8 Meter (KP), C and Ku-Band
- 4.8 Meter, Ka-Band
- 6.3 Meter (KX), C and Ku-Band
- 6.3 Meter, Ka-Band
- 7.3 Meter (KX), C and Ku-Band
- 9.0 Meter (KP and KX), C and Ku-Band
- 9.0 Meter, Ka-Band



4.8-Meter Ku-Band Antenna

The deep discounts apply to those Medium Fixed Antenna standard products that offer Post Mount (PM), Kingpost Mount (KP), Motorized Pedestal Mount (VX) and Extended Travel Kingpost Mount (KX) positioning features.

The Deadline:

Discounts are offered for all orders received before October 31, 2017.

Warranties

Every SATCOM Technologies antenna product offered in this sales incentive is covered by General Dynamic's standard three-year warranty. In addition, those customers who purchase installation of antennas through SATCOM Technologies' Technical Services may receive an extended five-year warranty.



9.0-Meter Antenna

Installation and Technical Services

SATCOM Technologies' Technical Services group, based in Kilgore, Texas, is committed to providing the satellite communications market with high-quality, professional services in the installation, testing, retrofit, refurbishment and maintenance areas. Their focus is in four primary areas: new installations, existing installations, customer care and service programs.

SATCOM Technologies' experience and know-how enables them to meet the rapidly changing needs of the SATCOM industry and to provide the highest levels of quality and precision while minimizing risk. Their competitive advantage comes from a full service organization, geared for one stop shopping, and experience with virtually any manufacturer's product. Features:

- Dedicated and fully qualified field support group
- Vertically integrated team of managers, engineers, supervisors, technicians, test specialists, logistical support personnel and project coordinators
- Extensive tool, tooling and test/alignment equipment resources
- Qualified network of dedicated and fully trained personnel receiving formal ongoing training
- Worldwide support resource locations including Canada, the United States, the Bahamas, the United Kingdom, Germany, France, Estonia, Russia, Turkey, Israel, India, Thailand, Taiwan, the Philippines, Australia, South Africa and Chile
- Field personnel with U.S., U.K. and NATO security clearances

After-Sales Support

SATCOM Technologies' Customer Support organization is comprised of our Factory Customer Service Departments which support the Company's product lines and our central CustomerCare™ Services Help Desk which provides our customers easy access to technical support and product information.

Factory Customer Service Departments are the primary customer point of contact after the delivery, installation, or site acceptance of equipment. In addition to issuing Return Material Authorizations (RMAs) and processing repairs during and after the warranty period, the Factory Customer Service Departments provide after-sale support including quotations for spare parts, troubleshooting, diagnostics, engineering services, and additional warranty and maintenance coverage.

The Company's CustomerCare™ Services Help Desk is SATCOM Technologies' innovative initiative to provide the highest quality support while making it easy for clients to do business with us. Our Customer Care Representatives:

- Provide technical support, troubleshooting, and advice in such areas as operation and maintenance, configuration, product application and product selection.
- Provide product information and documentation such as data sheets, product specifications, drawings, manuals and test data.
- Forward Requests For Quotations to the appropriate Sales point of contact for response.
- Track the status of open orders.
- Supervise Case Management - from beginning to closure.
- Serve as Customer Advocates - acting as the voice and the representative of the customer to resolve issues.

More Information:

For more information on the Customer Appreciation Incentive, contact your Sales Account Manager :

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SATCOM Technologies